



## ExCyte Solutions is now an Awarded Vendor through the TIPS Purchasing Cooperative

As an Awarded Vendor, ExCyte Solutions offers TIPS Members the opportunity to purchase products at discounted pricing without the delay and expense of going out to bid. Through the TIPS program, ExCyte Solutions is able to save agencies both time and money, while delivering technology products and services. ExCyte Solutions has been awarded the following TIPS purchasing cooperative contracts:

- TIPS Contract 200105 Technology Solutions, Products and Services
- TIPS Contract 200302 Data Center Hosting, Sales and Services
- [Click here](#) to view the ExCyte Solutions vendor profile.

Our reseller/supplier partners include:

 **CYBRAICS** Cybraics: The Most Advanced AI-based Security Threat Detection System Available [www.cybraics.com](http://www.cybraics.com)



Mitel: The #1 Cloud Communications Provider Worldwide [www.mitel.com](http://www.mitel.com)



Defendry: The leading Active Shooter Defense system in the industry [www.defendry.com](http://www.defendry.com)



CBTS: 1,500 experts dedicated to one thing: Advancing IT to drive growth [www.cbts.com](http://www.cbts.com)



Comm-Core: The Single Cloud Solution for the Core of Your Business [www.comm-core.com](http://www.comm-core.com)



phoenixNAP Global IT Services: Disaster Recovery and Colocation Experts [www.phoenixnap.com](http://www.phoenixnap.com)



AireSpring: The Multi-Location Experts – Cloud, Fully Managed and Connected [www.airespring.com](http://www.airespring.com)



DataCanopy: Your Data Center Needs – Covered [www.datacanopy.com](http://www.datacanopy.com)

 **CommandLink** CommandLink: Digital Transformation Infrastructure Company [www.commandlink.com](http://www.commandlink.com)

 **RapidDeploy** RapidDeploy: The CLOUD AIDED DISPATCH Company [www.rapiddeploy.com](http://www.rapiddeploy.com)

 **CyberCompass** CyberCompass: Manage your cyber safety across employees, processes, technology and vendors. <https://cybercompass.co>

 **UNITRENDS** Unitrends: All-In-One Enterprise Backup and Business Continuity [www.unitrends.com](http://www.unitrends.com)



ExCyte Solutions: Business and IT Strategic Planning, Training and Acquisition [www.excytesolutions.com](http://www.excytesolutions.com)

ExCyte Solutions is a certified MBE/DBE/HBE and HUB solutions provider that has been certified through the State of Texas HUB program. We have a unique and effective business model that provides our current and prospective clients access to over two hundred technology providers and hundreds of elite technical support experts. Our approach centers on providing our clients unbiased and resourceful solutions. We work closely with our clients to fully understand their specific requirements. We desire to be our client's trusted adviser in technology and business decisions.

ExCyte Solutions' business model offers our customers and prospective customers multiple choices to Business-critical issues and provides "best of breed" choices to IT professionals. In today's IT marketplace, there is a convergence of multiple technologies in Telecommunications, Voice, Applications, Networks, etc. We have access to the certified resources from each of our supplier partners to support our customers. All these supplier partners support ExCyte Solutions in pre-sales and post-sales activities to provide the best support to our customers.